



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 28
AGENDA DATE: Thu 02/12/2004
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month service agreement with Complete Communication Services, Inc. dba CO COM CABLING SYSTEMS, (WBE/FR) 100%, Pflugerville, TX for maintenance of fiber optic cable on the Greater Austin Area Telecommunications Network (GAATN), including purchase, installation and modification of the fiber optic cable and to provide for moves, additions and changes to GAATN connections in an amount not to exceed \$1,010,000, with four 12-month extension options in an amount not to exceed \$575,000 for the first extension option; \$550,000 for the second extension option; \$400,000 for the third extension option; and \$400,000 for the fourth extension option, for a total agreement amount not to exceed \$2,935,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$450,090 is included in the Fiscal Year 2003-2004 Operating Budget of the Communications and Technology Management Office of the Financial and Administrative Services Department. Funding in the amount of \$559,910 is included in the Fiscal Year 2003-2004 Capital Budget of the Communications and Technology Management Office of the Financial and Administrative Services Department. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

REQUESTING DEPARTMENT: Purchasing
for Financial and
Administrative Services -
Communications and
Technology
Management;

DIRECTOR'S AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Vic Chanmugam C.P.M., Specialist Senior Buyer/974-2030; Patrick Jordan, Chairman of GAATN Board/974-3269

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Sole Source.

MBE / WBE: 100% WBE participation as prime contractor

GAATN (Greater Austin Area Telecommunications Network) is a high-speed fiber optic network that links several different City of Austin facilities and allows users to send voice, video and data signals to each other across the network. Currently, the GAATN network links 173 City sites across more than 325 miles of cabling. The network was initially constructed, in conjunction with other governmental entities under an Interlocal Agreement, with each entity owning one or more individual strands of the fiber optic cable. Austin Independent School District was designated as the Managing Partner for the GAATN enterprise and, as a result of a competitive bid process, awarded Co Com Cabling Systems a contract as the Maintenance Provider of record in October 1999. Under the terms of the Interlocal Agreement the City must comply with the policies set out by the Board, which include using only maintenance providers of record to repair, move, add and change their connections to this GAATN network. This contract is



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therefore, a Sole Source contract.

This contract will allow the City, through the Communications and Technology Management Office of the Financial & Administrative Services Department, to:

- move, add, and change to GAATN network connections
- support area growth by expanding the network and modifying the basic ring configurations authorized by the GAATN Board,
- harden existing network systems, and repair and enhance the existing network to enhance security of critical sites,
- rearrange the network to expand the delivery of critical voice, data, and video communications, and public safety Computer Aided Dispatch (CAD) information and services to more users, and
- reach new sites deemed critical for network inclusion to support existing and future locations on the City network.

PRICE ANALYSIS

- a. Co Com Cabling Systems was chosen by AISD after going through a competitive bidding process.

APPROVAL JUSTIFICATION

- a. In terms of the GAATN Interlocal Agreement, the City has agreed to abide by GAATN Policies, which include contracting only with approved contractors when any moves, adds, changes or repairs are made to the GAATN network. Co Com Cabling Systems is the only maintenance provider of record approved by the GAATN Board.
- b. Co Com has provided these services to the City since 1998.
- c. Any use of another contractor on active City of Austin or GAATN fiber cabling will void the warranties in the City's current move, add and change contract and the current GAATN maintenance contract.
- d. The Communications and Technology Management Office of the Financial & Administrative Services Department concurs with the recommended award.

**CIP BUDGET
FISCAL NOTE**

DATE OF COUNCIL CONSIDERATION: 12-Feb-04
 WHERE ON AGENDA: Resolution
 DEPARTMENT: Communications and Technology Management Office
 of Financial and Administrative Services Department

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FINANCIAL INFORMATION:

Project Name: CITY OF AUSTIN TELECOMMUNICATIONS NETWORK
 Project Authorization: 2003-2004 Approved Capital Budget
 Funding Source: FY04 Contractual Obligations
 Fund/Agency/Orgn: 8640-567-0100

Total Current Appropriation	\$8,265,000.00
Unencumbered Balance	\$ 4,337,073.61 *
Amount of this Action	<u>(\$559,910.00)</u>
Remaining Balance	<u><u>\$3,777,163.61</u></u>
* <i>Current Unencumbered Balance</i>	\$ 4,337,073.00
<i>Less</i>	
1/29/2004 <i>AVNET Network Solutions for Cisco products and services</i>	\$(2,750,000.00)
2/12/2004 <i>Complete Communications Services Inc.</i>	\$ (559,910.00)
<i>Estimated Unencumbered Balance</i>	<u><u>\$ 1,027,163.00</u></u> *

RE: 8640-567-0100

Financial Manager: Cheryl Woods Date: 1/20/04